

**Schedule 2  
FORM ECSRC – OR**

(Select One)

**QUARTERLY FINANCIAL REPORT** for the period ended SEPTEMBER 30, 20  
Pursuant to Section 98(2) of the Securities Act, 2001

**OR**

**TRANSITION REPORT**  
for the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Pursuant to Section 98(2) of the Securities Act, 2001  
(Applicable where there is a change in reporting issuer's financial year)

Issuer Registration Number: BON 290855KN

THE BANK OF NEVIS LIMITED

(Exact name of reporting issuer as specified in its charter)

ST. KITTS & NEVIS

(Territory or jurisdiction of incorporation)

P.O. BOX 450, MAIN STREET, CHARLESTOWN, NEVIS

(Address of principal executive Offices)

(Reporting issuer's:

Telephone number (including area code): 1-869-469-5564

Fax number: 1-869-469-1039

Email address: info@thebankofnevis.com

\_\_\_\_\_  
(Former name, former address and former financial year, if changed since last report)

(Provide information stipulated in paragraphs 1 to 8 hereunder)

Indicate the number of outstanding shares of each of the reporting issuer's classes of common stock, as of the date of completion of this report. \_\_\_\_\_

CLASS	NUMBER
ORDINARY	18,096,644

**SIGNATURES**

A Director, the Chief Executive Officer and Chief Financial Officer of the company shall sign this Annual Report on behalf of the company. By so doing each certifies that he has made diligent efforts to verify the material accuracy and completeness of the information herein contained.

The Chief Financial Officer by signing this form is hereby certifying that the financial statements submitted fairly state the company's financial position and results of operations, or receipts and disbursements, as of the dates and period(s) indicated. The Chief Financial Officer further certifies that all financial statements submitted herewith are prepared in accordance with International Accounting Standards consistently applied (except as stated in the notes thereto) and (with respect to year-end figures) including all adjustments necessary for fair presentation under the circumstances.

Name of Chief Executive Officer:

**L. Everette Martin**

Name of Director:

**Laurie Lawrence**

S SIGNED AND CERTIFIED

Date **21 December, 2018**

S SIGNED AND CERTIFIED

Date **21 December, 2018**

Name of Chief Financial Officer:

**Petal Parry**

S SIGNED AND CERTIFIED

**21 December, 2018**

Date

## **INFORMATION TO BE INCLUDED IN FORM ECSRC-OR**

### **1. Financial Statements**

Provide Financial Statements for the period being reported in accordance with International Accounting Standards. The format of the financial statements should be similar to those provided with the registration statement. Include the following:

- (a) Condensed Balance Sheet as of the end of the most recent financial year and just concluded reporting period.
- (b) Condensed Statement of Income for the just concluded reporting period and the corresponding period in the previous financial year along with interim three, six and nine months of the current financial year and corresponding period in the previous financial year.
- (c) Condensed Statement of Cash Flows for the just concluded reporting period and the corresponding period in the previous financial year along with the interim three, six and nine months of the current financial year and the corresponding period in the previous financial year.
- (d) By way of *Notes to Condensed Financial Statements*, provide explanation of items in the financial statements and indicate any deviations from generally accepted accounting practices.

### **2. Management's Discussion and Analysis of Financial Condition and Results of Operation.**

Discuss the reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations during the reporting period. Discussions of liquidity and capital resources may be combined whenever the two topics are interrelated. Discussion of material changes should be from the end of the preceding financial year to the date of the most recent interim report.

The Management's Discussion and Analysis should disclose sufficient information to enable investors to judge:

- 1. The quality of earnings;
- 2. The likelihood that past performance is indicative of future performance; and
- 3. The issuer's general financial condition and outlook.

It should disclose information over and above that which is provided in the management accounts and should not be merely a description of the movements in the financial statements in narrative form or an otherwise uninformative series of technical responses. It should provide management's perspective of the company that enables investors to view the business from the vantage point of management.

The discussion should focus on aspects such as liquidity; capital resources; changes in financial condition; results of operations; material trends and uncertainties and measures

taken or to be taken to address unfavourable trends; key performance indicators; and non-financial indicators.

### *General Discussion and Analysis of Financial Condition*

During the first quarter of the financial year, total assets increased by \$28.9 million, bringing the total at the end of the reporting period to \$608.5 million. The net increase for the period under review is mainly attributable to increases in loans and advances and cash and balances due from other banks and other financial institutions.

Total loans and advances increased by \$6.6 million or 2.7%. The net increase for the quarter is primarily due to increased public sector advances.

Customer deposits at the end of the quarter totaled \$368.7 million, representing a net increase of \$20.7 million over the three month period. The net increase over the quarter is attributed to the net activity within fixed deposit category which increased by approximately \$14 million.

### Liquidity and Capital Resources

Provide a narrative explanation of the following (but not limited to):

- i) The reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations.
- ii) Any known trends, demands, commitments, events or uncertainties that will result in, or that are reasonably likely to result in, the issuer's liquidity increasing or decreasing in any material way. If a deficiency is identified, indicate the course of action that the reporting issuer has taken or proposes to take to remedy the deficiency.
- iii) The issuer's internal and external sources of liquidity and any material unused sources of liquid assets.
- iv) Provisions contained in financial guarantees or commitments, debt or lease agreements or other arrangements that could trigger a requirement for an early payment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation such as adverse changes in the issuer's financial ratios, earnings, cash flows or stock price or changes in the value of underlying, linked or indexed assets.

- v) Circumstances that could impair the issuer's ability to continue to engage in transactions that have been integral to historical operations or are financially or operationally essential or that could render that activity commercially impracticable such as the inability to maintain a specified level of earnings, earnings per share, financial ratios or collateral.
- vi) Factors specific to the issuer and its markets that the issuer expects will affect its ability to raise short-term and long-term financing, guarantees of debt or other commitment to third parties, and written options on non-financial assets.
- vii) The relevant maturity grouping of assets and liabilities based on the remaining period at the balance sheet date to the contractual maturity date. Commentary should provide information about effective periods and the way the risks associated with different maturity and interest profiles are managed and controlled.
- viii) The issuer's material commitments for capital expenditures as of the end of the latest fiscal period, and indicate the general purposes of such commitments and the anticipated source of funds needed to fulfil such commitments.
- ix) Any known material trends, favorable or unfavorable, in the issuer's capital resources, including any expected material changes in the mix and relative cost of capital resources, considering changes between debt, equity and any off-balance sheet financing arrangements.

#### *Discussion of Liquidity and Capital Resources*

The Bank's liquidity was stable throughout the three month period ended September 30, 2018. At the end of the reporting period, the Bank's portfolio of liquid assets totaled \$167.7 million or 27.6% of the total asset base. The main components of the liquid asset portfolio for the period under review are: correspondent accounts, short term deposits with regional and international financial institutions as well as short-term treasury bill investments via local and regional government bodies.

The Bank's liquidity position is constantly monitored, and the executive management meets regularly to discuss the position as well as recent trends and projections.

### Off Balance Sheet Arrangements

Provide a narrative explanation of the following (but not limited to):

- i) Disclosures concerning transactions, arrangements and other relationships with unconsolidated entities or other persons that are reasonably likely to materially affect liquidity or the availability of, or requirements for capital resources.
- ii) The extent of the issuer's reliance on off-balance sheet arrangements should be described fully and clearly where those entities provide financing, liquidity, market or credit risk support, or expose the issuer to liability that is not reflected on the face of the financial statements.
- iii) Off-balance sheet arrangements such as their business purposes and activities, their economic substance, the key terms and conditions of any commitments, the initial on-going relationship with the issuer and its affiliates and the potential risk exposures resulting from its contractual or other commitments involving the off-balance sheet arrangements.
- iv) The effects on the issuer's business and financial condition of the entity's termination if it has a finite life or it is reasonably likely that the issuer's arrangements with the entity may be discontinued in the foreseeable future.

The Bank is in the finalisation stage of the sale of its subsidiary Bank of Nevis International. It is anticipated that the sale will be completed by the end of June 2019.

## Results of Operations

In discussing results of operations, issuers should highlight the company's products and services, facilities and future direction. There should be a discussion of operating considerations and unusual events, which have influenced results for the reporting period. Additionally, any trends or uncertainties that might materially affect operating results in the future should be discussed.

Provide a narrative explanation of the following (but not limited to):

- i) Any unusual or infrequent events or transactions or any significant economic changes that materially affected the amount of reported income from continuing operations and, in each case, the extent to which income was so affected.
- ii) Significant components of revenues or expenses that should, in the company's judgment, be described in order to understand the issuer's results of operations.
- iii) Known trends or uncertainties that have had or that the issuer reasonably expects will have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.
- iv) Known events that will cause a material change in the relationship between costs and revenues (such as price increases, costs of labour or materials), and changes in relationships should be disclosed.
- v) The extent to which material increases in net sales or revenues are attributable to increases in prices or to increases in the volume or amount of goods or services being sold or to the introduction of new products or services.
- vi) Matters that will have an impact on future operations and have not had an impact in the past.
- vii) Matters that have had an impact on reported operations and are not expected to have an impact upon future operations
- viii) Off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships that have or are reasonably likely to have a current or future effect on the registrant's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.
- ix) Performance goals, systems and, controls.

### *Overview of Results of Operations*

During the three month period ended September 30, 2018, the Bank recorded net profits of \$1.7 million. This performance marked a slight decline over the comparative period in the prior year (September 2017) of \$1.9 million.

The Bank earned \$5.1 million in interest income for the three month period to September 30, 2018. The main contributor was the loans and advances category which accounted for \$4 million of the gross total. Interest earnings are also generated via the Bank's portfolio of investments with banks, financial institutions and local and regional government institutions.

Total interest expense for the three months ended September 30 2018 amounted to \$1,949,158. Interest expense in the prior year amounted to \$ 1,733,979 which is an increase by \$215,179. The year-over-year net increase resulted from the increase of new fixed deposits opened during the intervening period to September 30, 2019.

The Bank recorded gross other operating income in the amount of \$670 thousand for the three months ended September 30, 2018. This amount represents a net decline of \$482 thousand from the total recorded at September 30, 2017. The decline in performance is due to the increase in revaluation losses on foreign currency operating accounts and a decline in fees and commissions.

Total operating expenses for the first quarter amounted to \$2.8 million. The resulting total at September 30, 2017 stood at \$2.3 million. The main component of expenses within this category is the general and administrative expense category which contributed \$2.1 million or 77.1% of the cumulative total.



### 3. Disclosure about Risk Factors.

Provide a discussion of the risk factors that may have an impact on the results from operations or on the financial conditions. Avoid generalised statements. Typical risk factors include untested products, cash flow and liquidity problems, dependence on a key supplier or customer, management inexperience, nature of business, absence of a trading market (specific to the securities of the reporting issuer), etc. Indicate if any risk factors have increased or decreased in the time interval between the previous and current filing.

The Bank is faced with diverse risks in the conduct of its daily operations. Risk is defined as the possibility of losses of profits foregone, which may be caused by internal or external factors. Some of the major risks facing the Bank are outlined below.

#### Credit Risk:

Credit Risk is the most predominant risk factor within the Bank's environment. This represents the risk of incurring a financial loss in the event that any of the Bank's customers or counterparties fails to fulfill their contractual obligations to the Bank. The Bank's credit risk arises mainly from the loans and advances portfolio which at September 30, 2018 constituted 40.9% of the Banks total assets. The Bank is also exposed to other credit risks arising from investments in debt securities and other exposures from its trading activities.

#### Foreign Exchange Risk:

The effects of fluctuations in the prevailing foreign currency exchange rates (foreign exchange risk) is another risk factor that significantly affects the Bank, due to the fact that a significant amount of the Bank's assets and liabilities are held in Eastern Caribbean dollars which is the local currency. Most of the assets in foreign currencies are held in United States dollars. The exchange rate of the Eastern Caribbean dollar to the United States dollar has been formally pegged at EC \$2.70 = US\$1.00 since 1976. Assets and liabilities are also held in Euro, Pound Sterling, Canadian and Barbados currencies, the exposure to which is not material to the Bank's financial position.

#### Market Risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market prices. This exposure arises via select assets within the investment portfolio, which at September 30, 2018 amounted to EC\$81 million or 13.3% of the total asset base. The market risks arising from the investment portfolio are continuously monitored by the Investment and Risk Management Committees and by Management.

#### Liquidity Risk

Liquidity risk is the risk that the Bank will be unable to meet its obligations when they fall due. The liquidity position of the Bank is closely monitored on a daily basis, and the executive management meets on a weekly basis to discuss the position as well as recent trends and projections. At September 30, 2018, the Bank's portfolio of liquid assets amounted to EC \$167.7 million or 27.6% of total assets.

**4. Legal Proceedings.**

A legal proceeding need only be reported in the ECSRC – OR filed for the period in which it first became a reportable event and in subsequent interim reports in which there have been material developments. Subsequent Form ECSRC – OR filings in the same financial year in which a legal proceeding or a material development is reported should reference any previous reports in that year. Where proceedings have been terminated during the period covered by the report, provide similar information, including the date of termination and a description of the disposition thereof with respect to the reporting issuer and its subsidiaries.

N/A
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**5. Changes in Securities and Use of Proceeds.**

- (a) Where the rights of the holders of any class of registered securities have been materially modified, give the title of the class of securities involved. State briefly the general effect of such modification upon the rights of holders of such securities.

N/A
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(a) Where the use of proceeds of a security issue is different from that which is stated in the registration statement, provide the following:

- Offer opening date (provide explanation if different from date disclosed in the registration statement)

N/A

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- Offer closing date (provide explanation if different from date disclosed in the registration statement)

N/A

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- Name and address of underwriter(s)

N/A

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- Amount of expenses incurred in connection with the offer

N/A

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- Net proceeds of the issue and a schedule of its use

N/A

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- Payments to associated persons and the purpose for such payments

N/A

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(c) Report any working capital restrictions and other limitations upon the payment of dividends.

N/A

**6. Defaults upon Senior Securities.**

- (a) If there has been any material default in the payment of principal, interest, a sinking or purchase fund instalment, or any other material default not satisfied within 30 days, with respect to any indebtedness of the reporting issuer or any of its significant subsidiaries exceeding 5 per cent of the total assets of the reporting issuer and its consolidated subsidiaries, identify the indebtedness. Indicate the nature of the default. In the case of default in the payment of principal, interest, or a sinking or purchase fund instalment, state the amount of the default and the total arrears on the date of filing this report.

N/A

- (b) If any material arrears in the payment of dividends have occurred or if there has been any other material delinquency not satisfied within 30 days, give the title of the class and state the amount and nature of the arrears or delinquency.

N/A

**7. Submission of Matters to a Vote of Security Holders.**

If any matter was submitted to a vote of security holders through the solicitation of proxies or otherwise during the financial year covered by this report, furnish the following information:

- (a) The date of the meeting and whether it was an annual or special meeting.

N/A

- (b) If the meeting involved the election of directors, the name of each director elected at the meeting and the name of each other director whose term of office as a director continued after the meeting.

N/A

- (c) A brief description of each other matter voted upon at the meeting and a statement of the number of votes cast for or against as well as the number of abstentions as to each such matter, including a separate tabulation with respect to each nominee for office.

N/A

- (d) A description of the terms of any settlement between the registrant and any other participant.

N/A

- (e) Relevant details of any matter where a decision was taken otherwise than at a meeting of such security holders.

N/A

**8. Other Information.**

The reporting issuer may, at its option, report under this item any information, not previously reported in a Form ECSRC – MC report (used to report material changes), with respect to which information is not otherwise called for by this form, provided that the material change occurred within seven days of the due date of the Form ECSRC-OR report. If disclosure of such information is made under this item, it need not be repeated in a Form ECSRC – MC report which would otherwise be required to be filed with respect to such information or in a subsequent Form ECSRC – OR report.

N/A

**The Bank of Nevis Limited**  
**Consolidated Balance Sheet**  
**As at September 30, 2018**  
(expressed in Eastern Caribbean dollars)

	<b>Unaudited September 2018 \$</b>	<b>Audited June 2018 \$</b>
<b>Assets</b>		
Cash and balances due from other banks and other financial institutions	85,222,619	78,786,682
Investment securities	80,987,766	77,084,807
Assets of subsidiary classified as held for sale	161,014,778	151,950,137
Loans and advances	249,447,395	242,895,910
Other assets	4,316,786	1,086,028
Property, plant and equipment	26,724,698	26,900,578
Intangible assets	232,446	265,675
Income tax receivable	-	53,605
Deferred tax asset	581,052	581,052
<b>Total Assets</b>	<b>608,527,540</b>	<b>579,604,474</b>
<b>Liabilities</b>		
Customers' deposits	368,708,580	348,042,075
Liabilities of subsidiary classified as held for sale	146,343,536	139,784,159
Income tax payable	214,639	-
Deferred tax liability	789,529	789,529
Other liabilities and accrued expenses	5,980,836	6,614,846
<b>Total liabilities</b>	<b>522,037,120</b>	<b>495,230,609</b>
<b>Shareholders' Equity</b>		
Share capital	24,339,943	24,339,943
Statutory reserves	16,203,029	16,203,026
Revaluation reserves	13,035,389	13,003,612
Amounts recognized directly in equity relating to assets of subsidiary classified as held for sale	(317,640)	(669,624)
Other reserves	4,045,754	4,045,754
Retained earnings	27,451,154	27,451,154
Current earnings	1,732,791	-
<b>Total shareholders' equity</b>	<b>86,490,420</b>	<b>84,373,865</b>
<b>Total liabilities and shareholders' equity</b>	<b>608,527,540</b>	<b>579,604,474</b>

**The Bank of Nevis Limited**  
**Consolidated Statement of Income**  
**For the three month period ended September 30, 2018**  
(expressed in Eastern Caribbean dollars)

	Unaudited Three-Month Cumulative to September 2018 \$	Unaudited Three-Month Cumulative to September 2017 \$
<b>Interest income</b>		
Income from loans and advances	4,041,707	3,167,410
Income from deposits with other banks and investments	1,099,895	966,472
	<b>5,141,602</b>	<b>4,133,882</b>
<b>Interest expense</b>		
Savings accounts	560,231	561,958
Time deposits	1,357,917	1,140,590
Current accounts	31,010	31,431
	<b>1,949,158</b>	<b>1,733,979</b>
<b>Net interest income</b>	<b>3,192,444</b>	<b>2,399,903</b>
<b>Gains from sale of investment securities</b>	7,263	-
<b>Other operating income</b>	670,138	1,153,064
<b>Operating income</b>	<b>3,869,845</b>	<b>3,552,967</b>
<b>Operating expenses</b>		
General and administrative expenses	2,129,644	1,702,266
Provision for loan impairment	150,000	75,000
Directors' fees and expenses	100,900	135,847
Depreciation and amortization	291,000	291,000
Audit fees	67,752	67,752
Correspondent bank charges	24,090	11,719
	<b>2,763,386</b>	<b>2,283,584</b>
<b>Operating income for the period before tax</b>	<b>1,106,459</b>	<b>1,269,383</b>
<b>Taxation</b>		
Current tax expense	<b>440,737</b>	<b>433,121</b>
<b>Net profit for the period</b>	665,722	836,262
<b>Net profit for the period from discontinued operations</b>	1,067,069	1,025,478
	<b>1,732,791</b>	<b>1,861,740</b>
<b>Earnings per share (annualized)</b>	<b>0.38</b>	<b>0.41</b>



**Consolidated Statement of Cash Flows**  
**For the three month period ended September 30, 2018**  
(expressed on Eastern Caribbean dollars)

	<b>Unaudited September 2018 \$</b>	<b>Unaudited September 2017 \$</b>
<b>Cash flows from operating activities</b>		
Operating income for the period	2,195,014	1,672,939
Items not affecting cash		
Provision for loan impairment	(150,000)	(75,000)
Realized gains on investment securities	(280,679)	(287,729)
Depreciation and amortization	303,936	312,936
Interest income	(6,075,226)	(4,690,885)
Interest expense	2,119,008	1,932,307
<b>Cash flows used in operating income before changes in operating assets and liabilities</b>	<b>(1,887,947)</b>	<b>(985,432)</b>
<b>Changes in operating assets and liabilities</b>		
(Decrease) / Increase in mandatory deposits held with Central Bank	(3,506,846)	1,932,334
Increase in other assets	(5,090,274)	(733,610)
Increase in loans and advances, net of payments received	(5,738,362)	(5,655,443)
Increase/(Decrease) in customers' deposits	30,555,069	(2,935,403)
Decrease in other liabilities and accrued expenses	(2,052,309)	(681,497)
<b>Net cash from operations before interest and tax</b>	<b>12,279,331</b>	<b>(9,059,051)</b>
Interest paid	(4,025,447)	(1,921,291)
Interest received	7,494,377	5,894,706
Income tax paid	(167,531)	(22,934)
<b>Net cash used in operating activities</b>	<b>15,580,730</b>	<b>(5,108,570)</b>
<b>Cash flows from investing activities</b>		
Purchase of property, plant, equipment, and intangible assets	(81,898)	(24)
Increase in Other Deposits	(326,808)	(13,060,399)
Increase in Fixed Deposits	(19,678,313)	(6,051,070)
Net purchase of investment securities	(18,542,033)	(5,666,563)
<b>Net cash used in investing activities</b>	<b>(38,629,052)</b>	<b>(24,801,692)</b>
<b>Decrease in cash and cash equivalents</b>	<b>(23,048,322)</b>	<b>(29,910,262)</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>82,680,503</b>	<b>175,035,863</b>
<b>Cash and cash equivalents at end of the period</b>	<b>59,632,181</b>	<b>145,125,601</b>